



The Bean Counters' Quarterly

Steve Kirkham C.A. Professional Corporation

September 2011

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Greetings!

Welcome to the September 2011 issue of The Bean Counters' Quarterly!

The Fall Season is officially here and, whether we're ready for it or not, the signs of the changing season are all around. Check out the Dialogue Department to see how I answered the question about the best and worst of Fall.

This is a time of year to embrace old routines (school, work, fall activities, pulling out warm sweaters), but ***be careful that you don't adopt old routines that don't serve you well*** any longer! Evaluate what you need, what you want, and what you should be doing - and make the changes necessary to have the life you desire.

I hope you'll take a minute to look through this issue of our September newsletter. There is an article about a resource for 100 Ways to Make Your Office Eco-friendly, a repeat article about our **LIVING WELL PLAN** for financial planning (ask us about completing our Questionnaire), and of course, make sure you check out the Stuff About section and see what the team is up to.

Let us know how we can help you make **the final 92 days of 2011**, the best days of this year!

Best regards,



Steve Kirkham

The Dialogue Department!

The idea is to open the lines of communication on a topic or question that may be light and breezy or deep and serious,

in an otherwise busy and hurried world. We'll start on our end by telling you about our thoughts on a particular topic or question, and then we'll wait to hear back from you - just hit the link "Here's What I Have to Say" and send us a quick reply.

Here's our topic/question for your consideration:

"Now that we are beginning the Fall season, do you enjoy this time of year? What is the best or worst of the season?"

Our reply for this quarter is from **STEVE KIRKHAM**: **"Fall is a great time of year. I love the warm, sunny days we still get, without the blistering heat of summer. It's a great time at the cabins with no bugs and some amazing colours. I guess the one downside is the shortened days with darkness still hovering when we get up and creeping back before we even head home from work. And oh yea, the fall fishing trip with my buddies isn't bad either!"**

Here's What I Have To Say - (send reply to) steve@kirkhamca.ca

2011 Green Office Guide



100 Ways to Make Your Workplace Eco-Friendly!

Most people and businesses recognize the need to implement greener and more eco-friendly practices, but often struggle with knowing what to do. This Fr*EE 2011 Green Office Guide, created by G.E.C.K.O [Green Earth Corporate Kindness Organization], gives you 100 ways to assess and implement a green office policy, that you can fully customized to fit your needs.

Though it's a U.S. publication, most of the ideas and online sources will work for a global market. Sometimes we simply don't know or haven't previously considered a green option, and this will give you information to consider.

Here is a sampling of just one of the 100 items:

8. What sort of flooring do you have? Any plans to replace?

Why is this question asked?

There are trillions of square feet of commercial flooring in the world. This area represents a massive ecological impact.

What is our general recommendation? Opt for one of the wide varieties of 'Green Flooring' options out there. This topic is business case specific.

Why do we make that recommendation?

In general:

Green Flooring...

- Is recycled and reduces dependency on oil
- Meets government regulations for recycling

- Can last longer than conventional flooring
- Creates pride in ownership and contributes to a better world
- Is safe for you, your employees and the environment
- Is recyclable to prevent needlessly filling up our landfills
- Can save you time and money and makes you look and feel good
- Ensures a healthy environment for future generations

What is the contact info to help implement?

<http://www.greenfloors.com>

[To request the 2011 Guide from GECKO](#)

Planning YOUR Financial Future



Have You Planned Your Financial Future?

What does your financial future look like? Will you be living well and enjoying your lifestyle? Do you own investments and property? Are you able to vacation often? Do your children/grandchildren have the benefit of post secondary education? Do you live a life of security and ease?

Planning for your financial future is often a task people put off....and off.....and off (you get the idea). Whether it's lack of knowledge or time or fear of facing some of the financial facts, this is one area that can be troublesome for most people.

We are here to help!! We have a **Plan Your Financial Future Questionnaire** that will request the key information we need to get started in providing you with a personalized **LIVING WELL PLAN!** The information contained in it will aid you in taking full control of your financial situation (current and future) which will allow you to make informed choices and decisions that affect your lifestyle, your future, your family, your business, etc! As partners in your financial succes, we will be able to incorporate certain aspects of your **LIVING WELL PLAN** into your tax and business planning, as well.

Don't hesitate and delay any longer.....contact our office and ask about our program to help you **Plan Your Financial Future!**



Spotlight On Your Business

SPOTLIGHT ON YOUR BUSINESS:

This section is dedicated to our hard-working clients to give them an opportunity to make contact with others. We feel we have a great group of clients and would love to help them grow their businesses with any form of referrals we may be able to provide. If you're in need of a real estate person in the GTA, Gail is one of

the best we know.

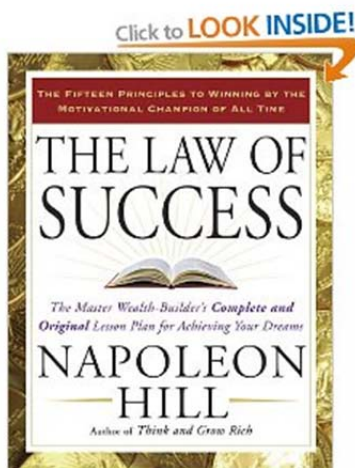
Gail has been a realtor with Royal LePage Real Estate Services Ltd. for 14 years. She has worked with buyers and sellers throughout the GTA and surrounding areas. She would be pleased to share her expertise with you. All clients receive special attention and the finest service possible. For professional real estate advice, please call Gail at any time.

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Want to promote your business through our newsletter? Just send us a short bio along with logo/artwork and we'll put you in a future edition.

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Recommended Reading:



The Law Of Success by Napoleon Hill

Here is the Holy Grail of success philosophy: Napoleon Hill's complete and original formula to achievement presented in fifteen remarkable principles-now newly designed in a handsome single-volume edition.

This is the master volume of the extraordinary work that began the career of Napoleon Hill. Originally produced by Hill in 1928 as an eight-book series, ***The Law of Success*** is now available to contemporary readers in a single edition, redesigned and reset for ease of reading.

The Law of Success is the "golden key" to Hill's thought-his complete and unabridged mind-power method for achieving your goals. After interviewing dozens of industrialists, diplomats, thought leaders, and successful people from all walks of life, the young Hill distilled what he learned into these fifteen core lessons, organized with an introductory chapter, "The Master Mind," that serves as a primer to Hill's overall philosophy.

As Hill saw it, these lessons work as a "mind stimulant" that "will cause the student to organize and direct to a DEFINITE end the forces of his or her mind, thus harnessing the stupendous power which most people waste."

While future classics of Napoleon Hill would inspire millions of readers, there is no substitute for ***The Law of Success*** for everyone who wants to grasp the full range of Hill's ideas and tap their transformative power.

[Chapters/Indigo - The Law of Success](#)



-**Sherry** and her husband took a trip to Chicago and they had a blast. They saw Marilyn Monroe and the Big Bear. They took in a Chicago Cubs baseball game at the famous Wrigley Field and on the way home stopped in Cleveland for an Indian's game too. They were invited to someone's cottage, almost every weekend in July, feeling so lucky to be sharing the beautiful views. It was a great summer.

-**Andre** had to cancel all of his travel plans this past summer, to stay in Toronto and work as a volunteer, part-time Tour guide!

Canada and his home country of China reached an agreement after 10+ years of struggles and bargaining and now Canada has become a new attraction for many Chinese tourists of the wealthy tiers. (Interesting to note, that Andre states that they account for only a small percentage of the whole population in China, but they may equal the whole population in Canada.)

Andre was appointed as part-time tour guide for four separate tour groups for his home town classmates and relatives, which meant he became very familiar with Pearson Airport, CN Tower, Niagara Falls, Nathan Philip Squares, etc....

-**Linda** is looking forward to Fall, her favourite time of the year. Hopefully the weather will be less humid with plenty of sunshine. Turkey time is the best time!

-**Steve** had a busy summer this year, finally giving in to Gavin's request for a re-visit to Disney (last time they went he was only 3). A three week road trip in August took the family thru Chattanooga, Savannah, a week at Disney, back up thru Charleston, Outer Banks and Atlantic City (check website for photos!). They were one step ahead of Hurricane Irene, but the weather was great the entire time.

They ended the last week down at the cabins outside Kingston for some great R&R with some family and friends. September has them getting back into the routine, Erin finishing up high school this year, Justin in grade 8 back to swimming 4 days a week with his OAK club, Gavin in grade 3 doing cross-country at school, and Sherry back to her volunteering and taking Chair on Erin's high school parent council. Almost looking forward to the winter ski/snowboard season, but they'll take some time to enjoy the great Fall weather we're getting.

[Read on...](#)

Quick Links...

- [The Bean Counters' Quarterly Home Website](#)
- [Canada Revenue Agency - for Business](#)
- [More About Steve Kirkham C.A. and Our Team](#)
- [View previous issues of our Bean Counters' Quarterly](#)

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